

Blue Ocean Wireless partners with Navarino Telecom

Leading maritime service provider to support GSM solution

Dublin, Ireland & Southampton, UK | 24 September, 2008: Blue Ocean Wireless ("BOW"), an Irish company delivering GSM communication capability for the merchant maritime sector, today announced that it has partnered with Navarino Telecom ("Navarino"), a leading satellite communications company focused on the maritime sector, to offer the BOW GSM solution to its customer base.

Navarino Telecom is a leading satellite communications company, providing a wide range of competitively priced, quality services and products to major shipping companies and multi-national corporations world-wide. Navarino is a prime distributor of industry leading communications services to a client base consisting of more than 400 shipping companies and a large number of multi-national organisations globally.

Blue Ocean Wireless CEO, Robert Johnson commented, *"We are very pleased to announce our partnership with Navarino Telecom. Our growing customer base reflects the strength of our partnership network. Since foundation, we have partnered with many of the industry's leading service providers – Navarino is no exception. We look forward to working with them to expand our installation pipeline and to providing additional value for Navarino's customers."*



Konstantinos Katsoulis, VP Sales & Marketing, Navarino Telecom added *"We are delighted to partner with Blue Ocean Wireless. Navarino Telecom is a leading satellite communications company and our focus is providing a wide range of competitively priced quality services and products to our global client base of shipping companies. BOW's unique service offering perfectly aligns with that product focus."*

Konstantinos concluded *"We are committed to anticipating our clients' differing and evolving business needs. The ability to provide a cost effective GSM solution, which also provides SMS and email capability, is now a must for our product portfolio. We anticipate a strong take up for the BOW service from our global client base."*

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About Blue Ocean Wireless

Blue Ocean Wireless is an Irish company focused on expanding communication capability in the merchant maritime sector. Blue Ocean Wireless, founded in March, 2007 by Irish private equity firm, Claret Capital, provides, for the first time, GSM connectivity for seafarers in deep ocean water, where no other network exists. This allows users to make and receive voice calls, send and receive SMS text messages and, in time, browse the internet using their existing handsets. Blue Ocean Wireless works in partnership with communications industry leaders including, Altobridge, JRC, Seacom, Smart Communications and Stratos to provide the best products to its customers. BOW shareholders include Claret Capital, NTT Docomo, the world's leading mobile communications company, Smart Communications, the Philippines leading mobile telecoms company, Bank of Scotland (Ireland), a subsidiary of HBOS plc and Altobridge, the Irish remote communications company. For more information, please visit www.blueoceanwireless.com